







Who are TEN Group?







The bragging list

	London	Paris
Population under mayor's remit, m	7.4	2.3
Prime office rent, € per sq m per year	2,277	1,035
Number of top ten world football clubs by revenue, 2006-07	2	0
Number of 3-starred restaurants, 2008	1	9
Average speed of traffic in central city, kmph	12.9	15.9
Price of single zone 1-2 metro ticket, €	peak: 8.24 peak: 6.28	
Number of world's top 20 tourist attractions	1	5

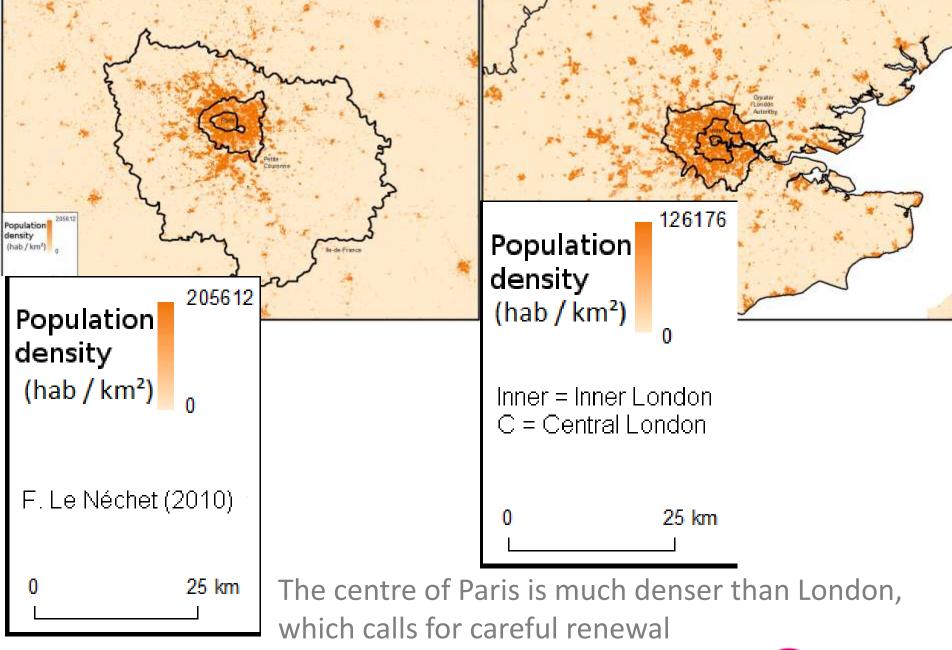
Sources: National statistical offices; Thomson Datastream; Cushman & Wakefield; Deloitte; Michelin; Transport for London; Forbes Traveller

www.economist.com/node/10849106, 2008 Stats

Paris (Ile de France) and Greater London have similar populations and problems

Why visit Paris?





Why visit Paris?



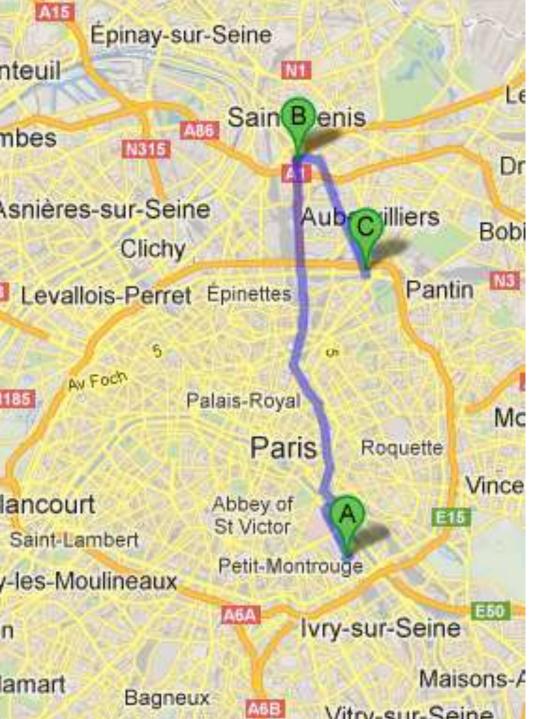


Why visit Paris?





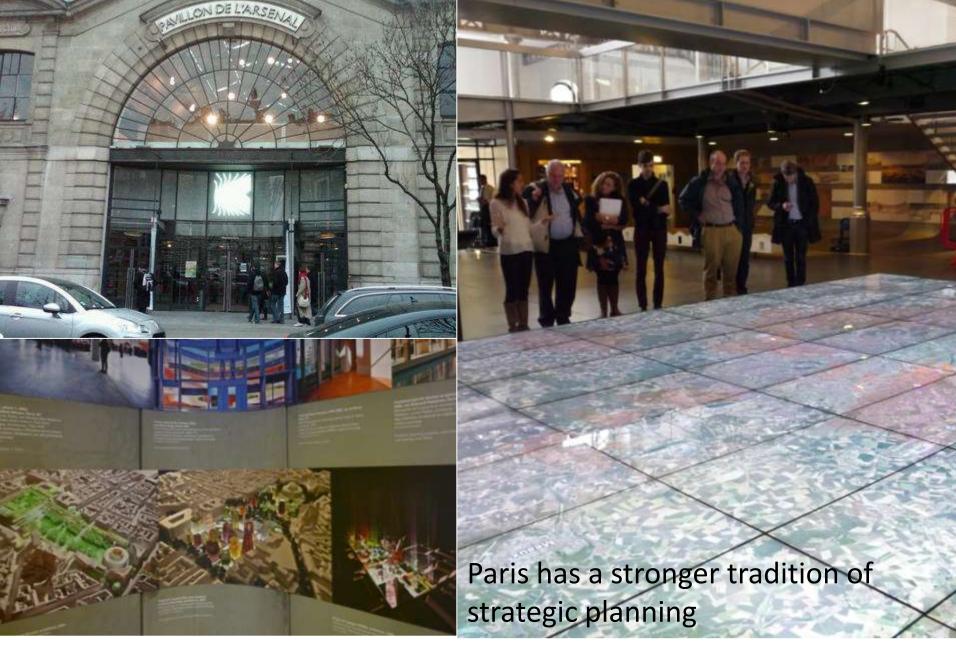




- A. Paris Rive Gauche
 - 3. Le Plaine St Denis
- C. Zac Claude Bernard
- Also on the way...
- Pavillion d l'Arsenal
- Viaduc des le Artes







Pavillon d l'Arsenal





Paris Rive Gauche





Viaduc des le Artes







François Régis Cypriani Plaine Commune

Thierry Bruhat Consultant



Paul Lecroart

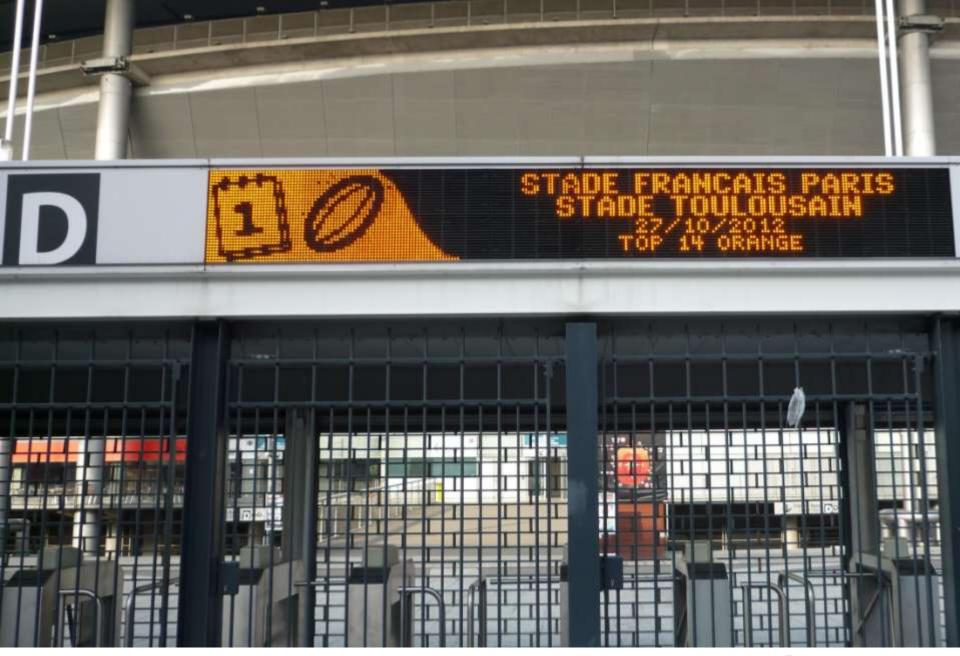


Giles du Mont-Marin SEMAPA

ÎLE-DE-FRANCE

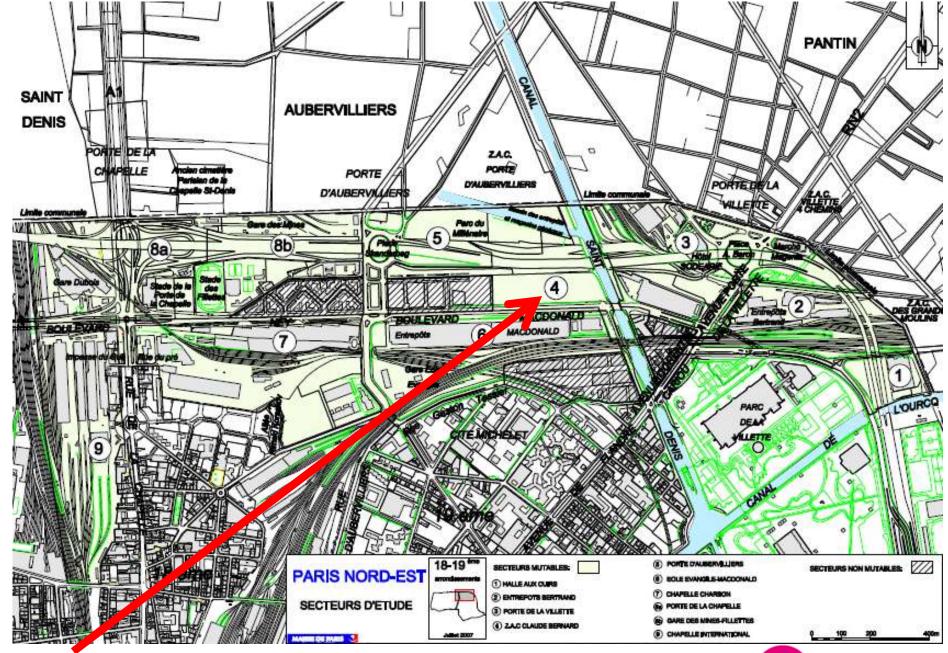
Meeting local professionals





Le Plaine St Denis





Zac Claude Bernard





Paola Lecinq and the team at **BNP Paribas**



Emmanuel Coudert Jacques Ferrier Architects

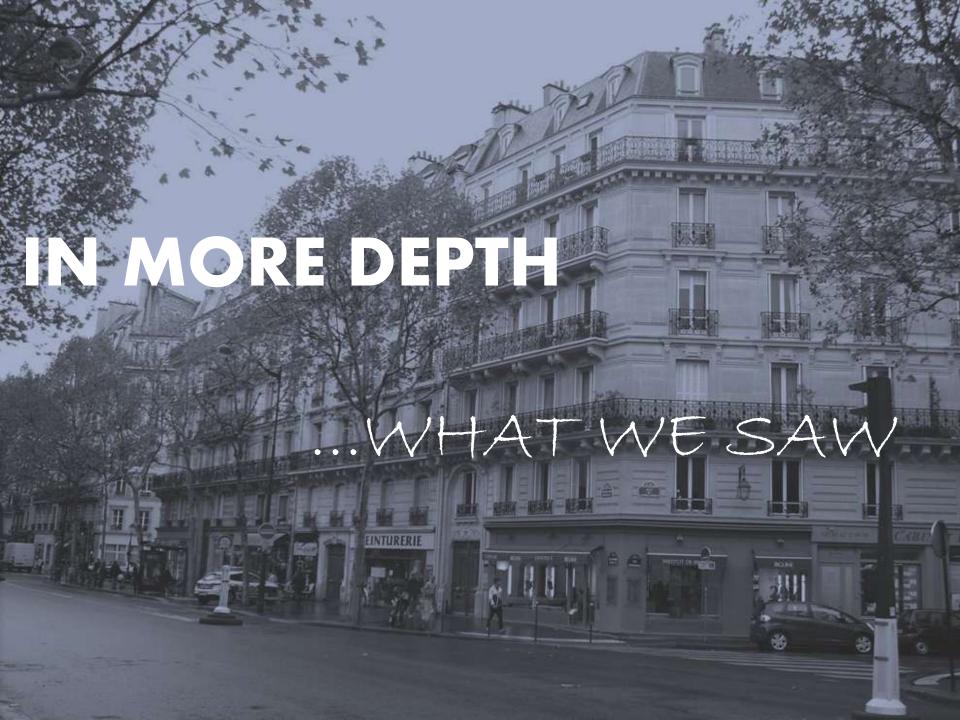


Remi Ferrand Agence Francois leclerq



Meeting more local professionals urbed

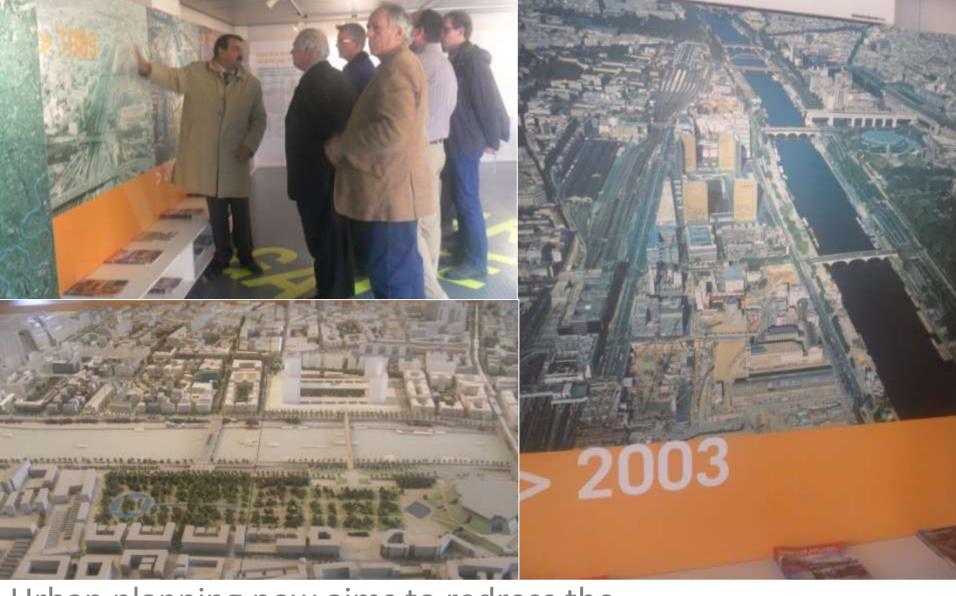






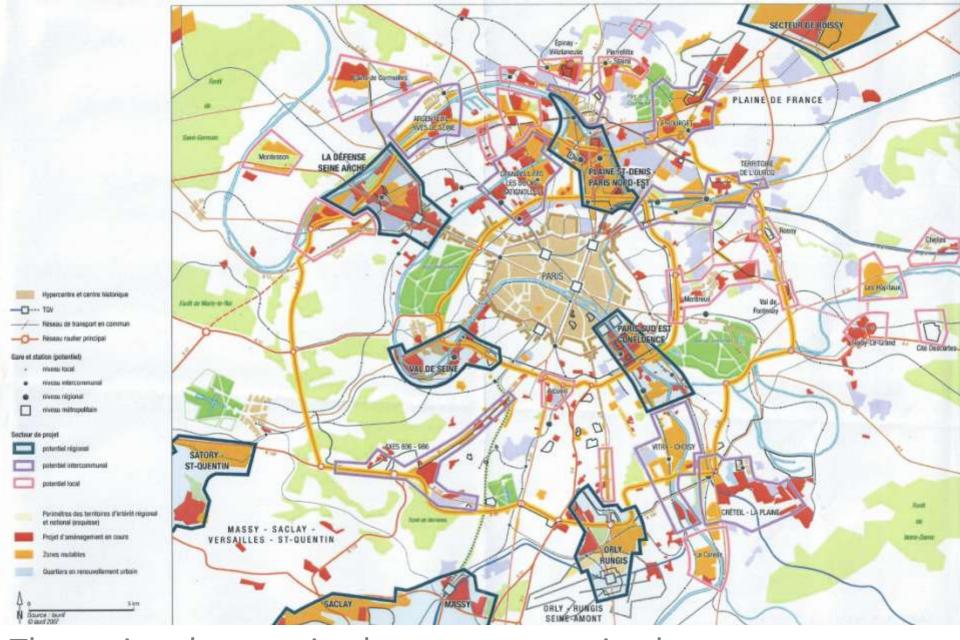
...highlighting polarization and the need for affordable housing





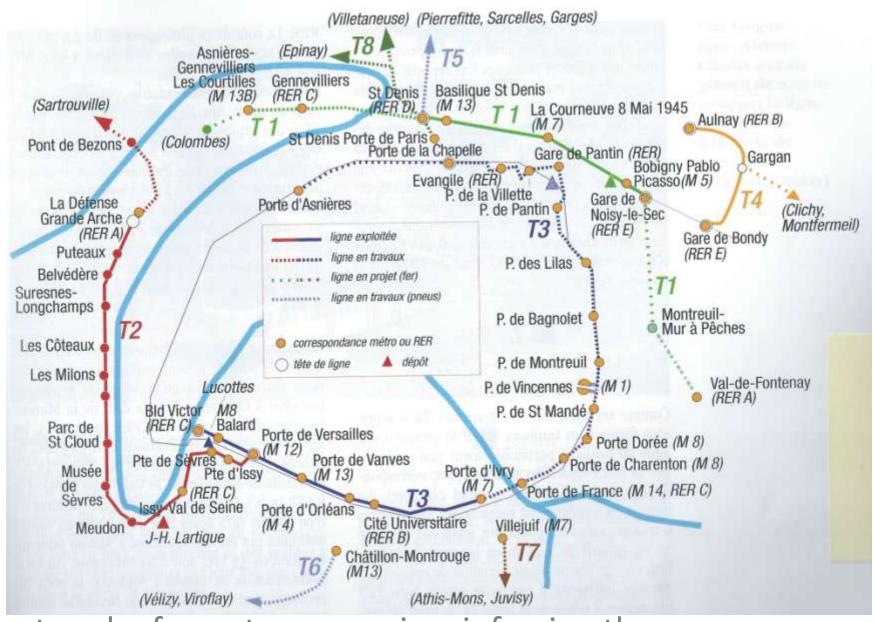
Urban planning now aims to redress the imbalances through mixed use (ZACs) and smaller blocks





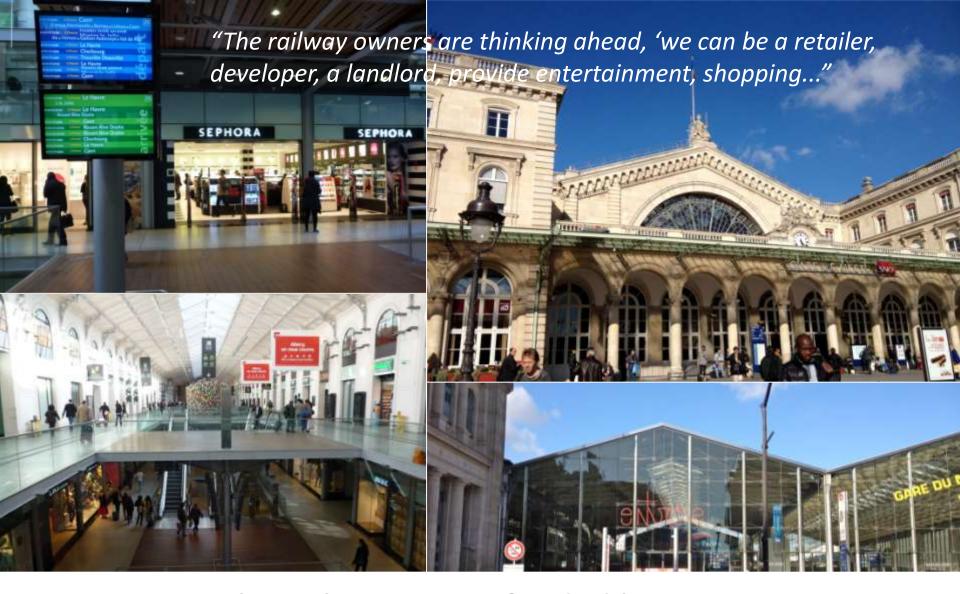
The regional strategic plan promotes mixed use development on industrial sites





A network of new tramways is reinforcing the regional express network (RER) and Metro





Investment in the railway is part funded by revamping stations and turning them into shopping malls







The railway out of Gare de'Austerlitz has been bridged over creating a much larger site







terlitz, la gare dans la ville...

SEMAPA

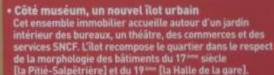
D'AMENAGEMENT DE PARIS

rie Duthilleul rs Jean Nouvel] hel Desvigne] [Bérénice] [SEMAPA-SNCF]

 Le pôle multimodal de transport au sein de la Halle. La halle, joyau de la gare d'Austerlitz est libérée des constructions existantes, les facades intérieures et l'embarcadère d'Orléans sont restaurés. La halle devient le centre des échanges entre tous les modes de transports [SNCF et RATP].

 La gare s'ouvre sur le guartier Devant l'embarcadere d'Orteans le site est reconfigure. Un jeu de rampes et d'escaliers relie la cour de la gare aux quais d'Austerlitz, au pont Charles de Gaulle et à l'avenue Pierre Mendes France.





Une composition paysagere Le square Marie Curie agrandi met en valeur la totalité de la facade historique de l'hôpital de la Pitie-Salpetrière.







au samedi



PARIS RIVE GAUCHI
www.parisrivegauche.com



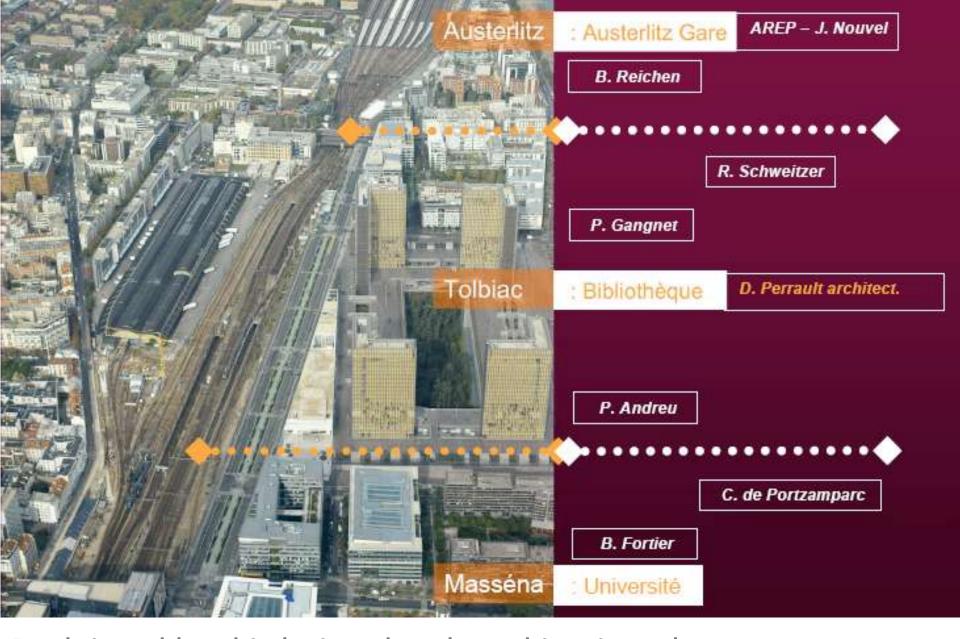
The city council has set up a development agency; SEMAPA, to develop key sites





lurbed

Paris Rive Gauche spreads out to the Peripherique that circles Paris



Reclaimed land is being developed in nine phases with three new quarters





The Austerlitz quarter is home to the station



To C de L 0,9

place Maras



The Tolbiac quarter features one of Mitterrand's Grand projects; the National Library





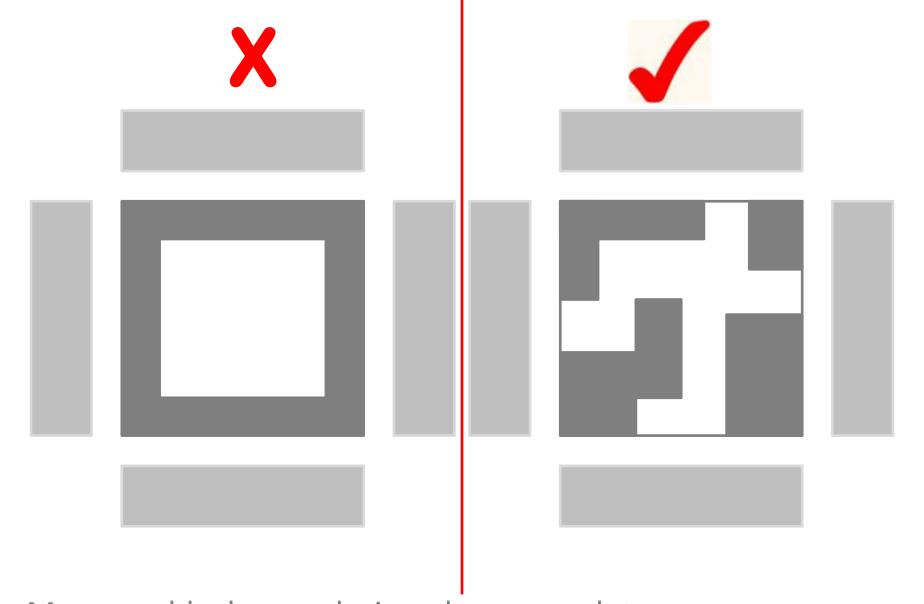
In the Massena quarter, the university has reused old structures and is spread among seven buildings









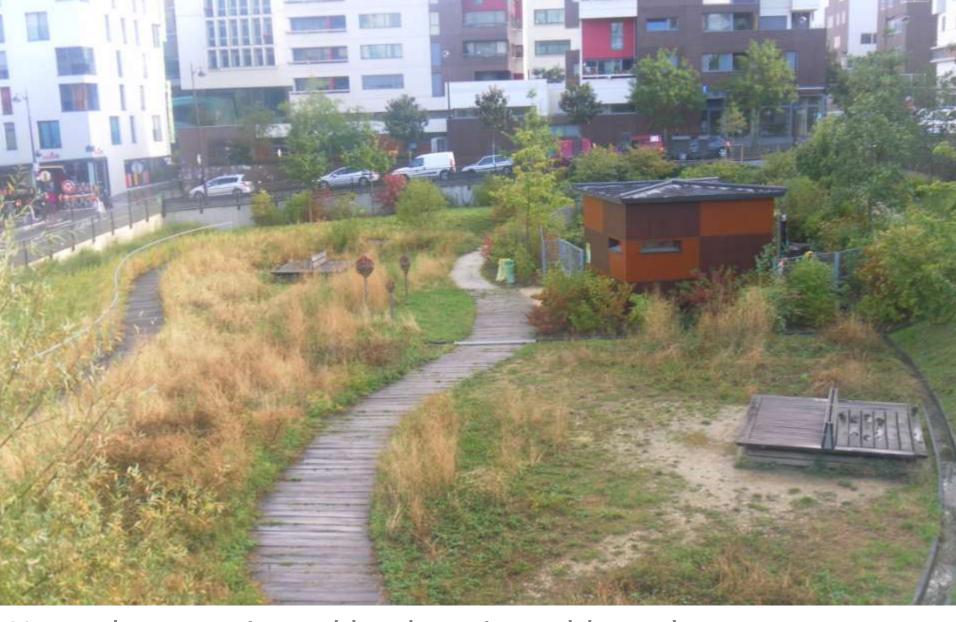


In Massena, blocks are designed as open plots, with landscape running through (Christian de Portzamparc)









Natural un-manicured landscaping adds to the area's identity and appeal







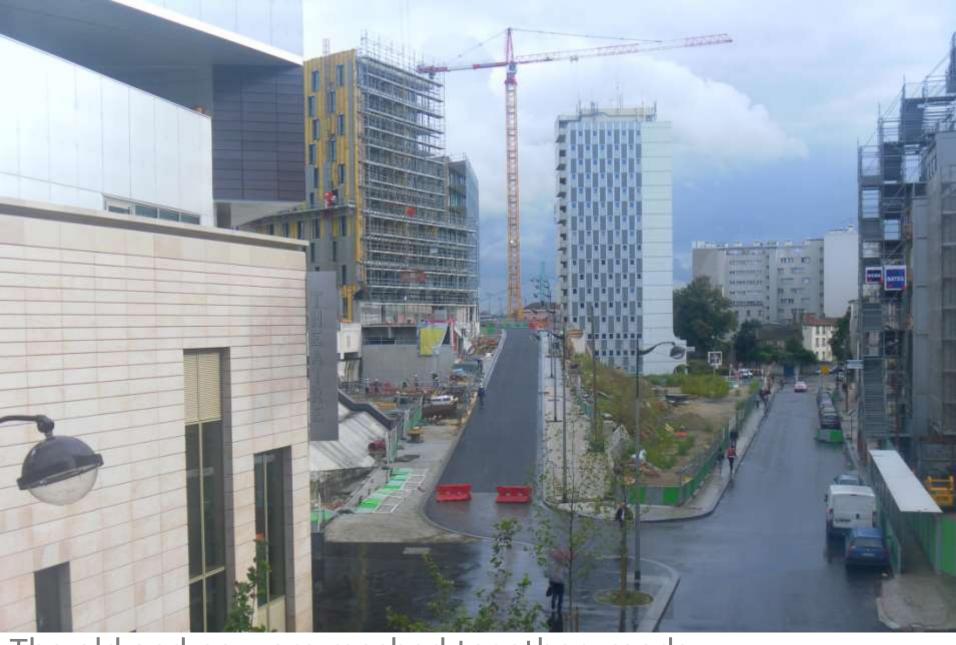






Pedestrian bridges and cycle ways have improved local accessibility to the new development

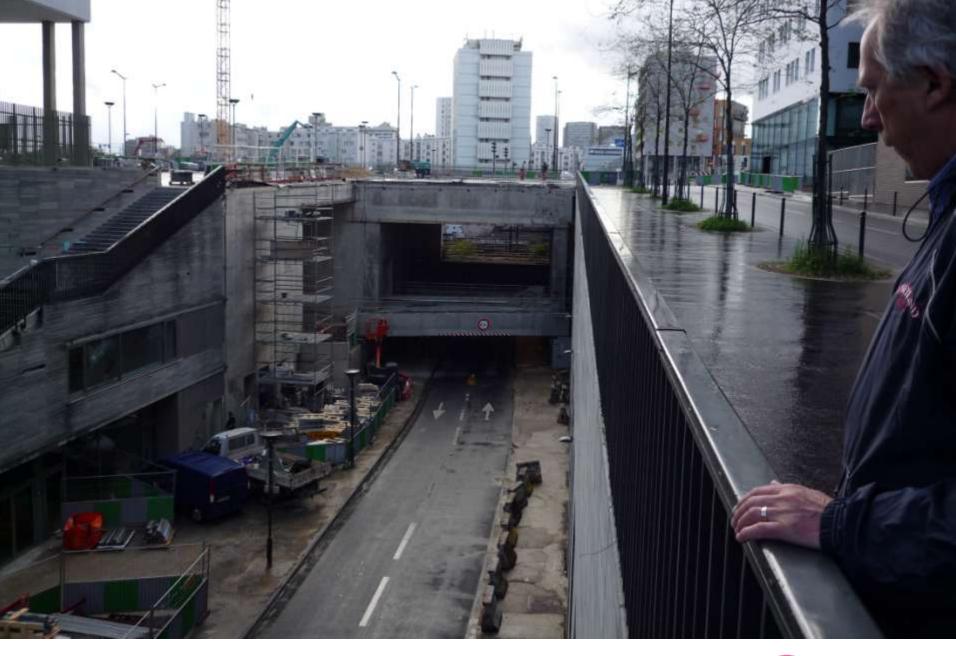




The old and new are meshed together; roads, shop fronts and steps to achieve change in level

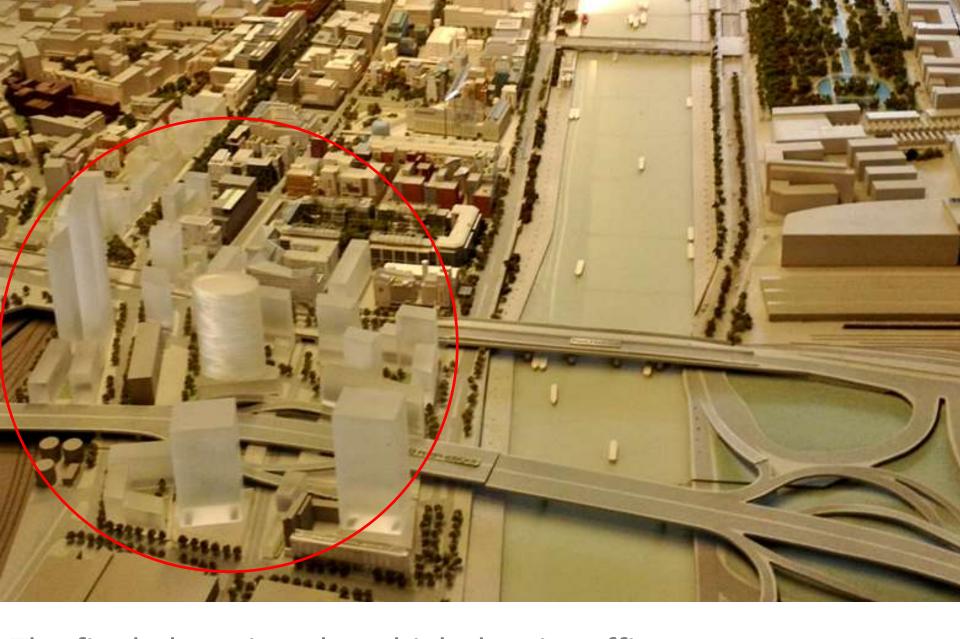






Parking is limited and typically underground





The final phase is to be a high density office quarter with the only tower blocks





We left Rive Gauche and headed through Bercy Park, located along an old railway line. Parks like this and La Villette are really helping to change images





From Bercy we headed to another open space; *Viaduc des Artes, Paris.* The raised park is surrounded by housing.





Viaduc des Artes Promenade Plantee





...where we saw large areas of social housing and overcrowded flats let to immigrants







The National Football Stadium kicked off regeneration in St Denis









The canal has been protected as an industrial motorway (controlled by the mayor even outside) Urbed





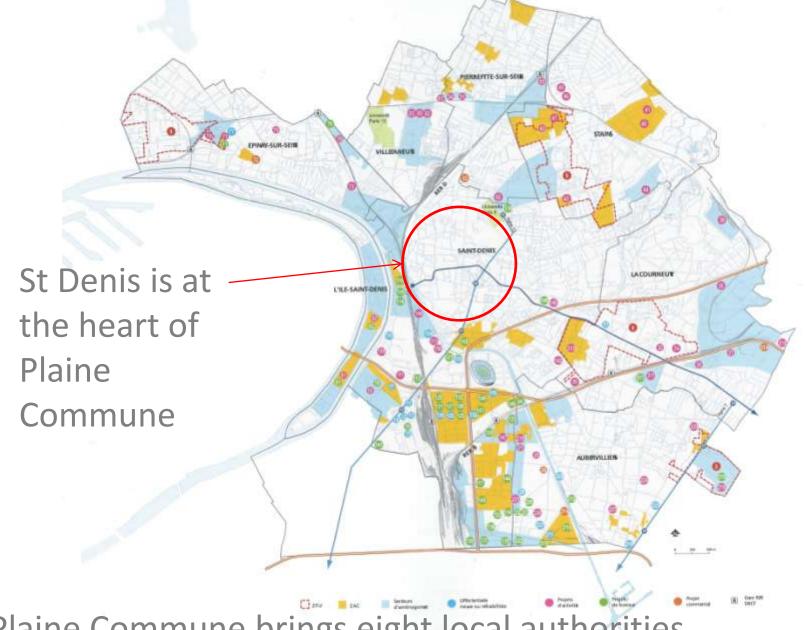
Housing around an open space bordering the canal





Infrastructure around the canal makes it accessible and attractive





Plaine Commune brings eight local authorities together in a combined planning authority







Major companies have moved into St Denis to take advantage of cheap and accessible offices



Des enseignes sur le territoire Companies in the area







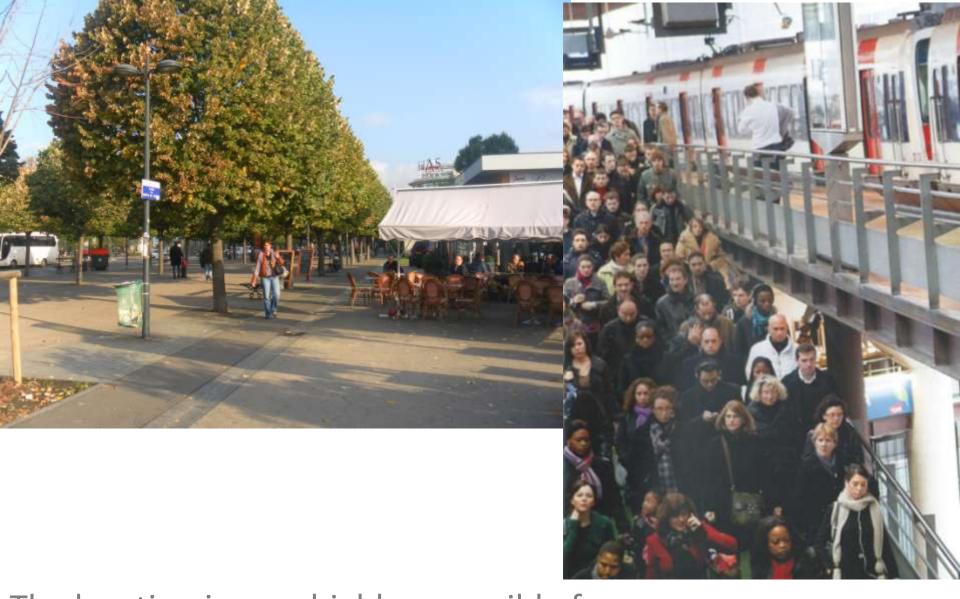












The location is now highly accessible for workers and the area attractively landscaped with cafes





Mixed use developments are expected to provide more housing in return for office permits





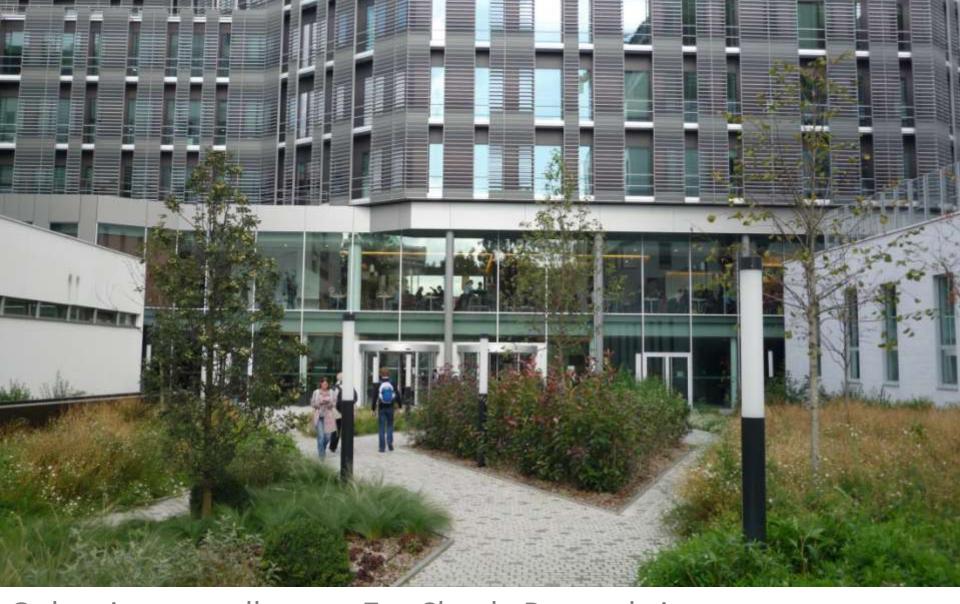
A striking new primary school caters for an expanding population





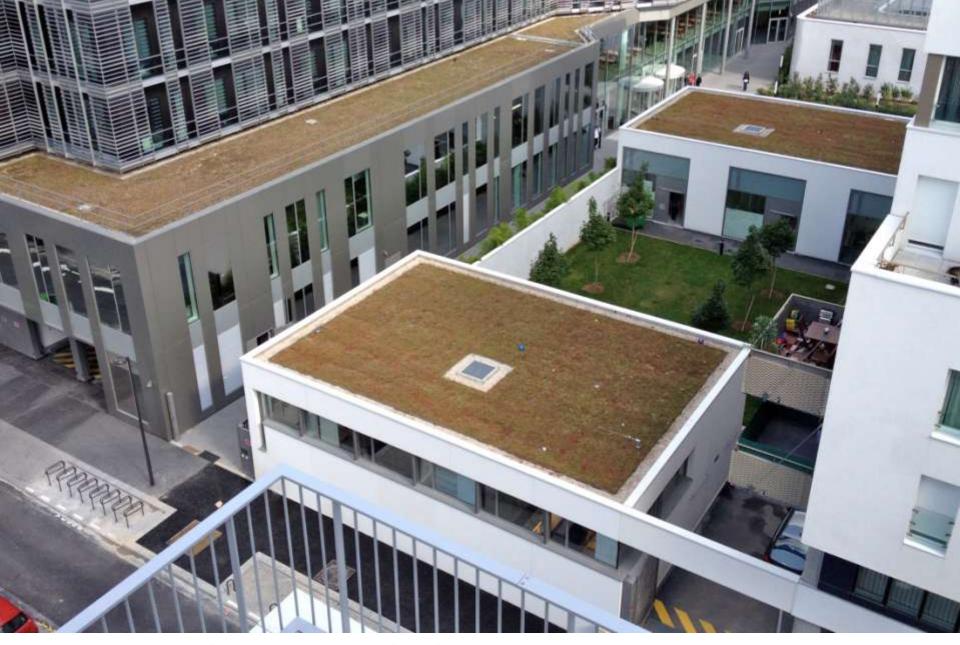
We arrived at Paris Nord Est. by Metro at La Villette and were met by a dilapidated scene.





Only minutes walk away, Zac Claude Bernard gives an entirely different impression; Crisp, clean and thriving.





Mixed Tenure housing overlooks gardens and sedum roofs





The BNP Paribas Zac Claude Bernard development secures 'concerted investment' on the edge.



2. ACCESS & REACHABILITY

An easily reachable location within Paris through the common transport or by car.



The "ZAC Claude Bernard" is reachable by using the existing public transport facilities (Underground line N°7 – 'Porte de la Villette' Station) which offers a good connection with major railway stations (Gare de l'Est, Gare Saint-Lazare) and with some commercial and touristy areas (Opéra, Châtelet).

New public transport facilities:

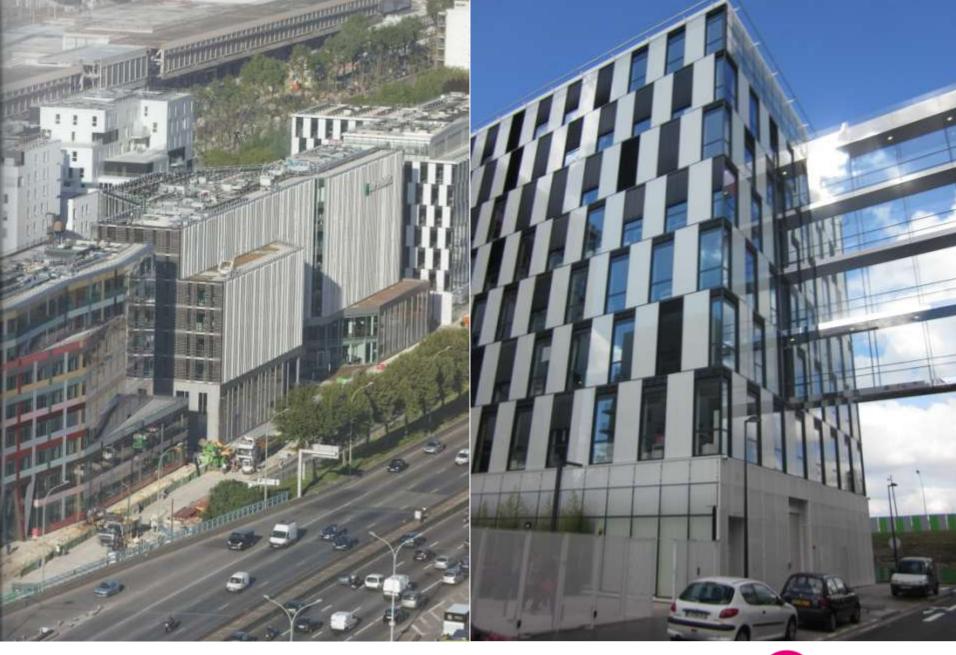
- RER E (future 'Eole Rosa Parks' Station) - 2015
- Tramway 'T3' (Tramway line prolongation to 'Porte de la Chapelle') - 2012
- Tramway 'T4' (Saint-Denis Porte de Paris) - 2012





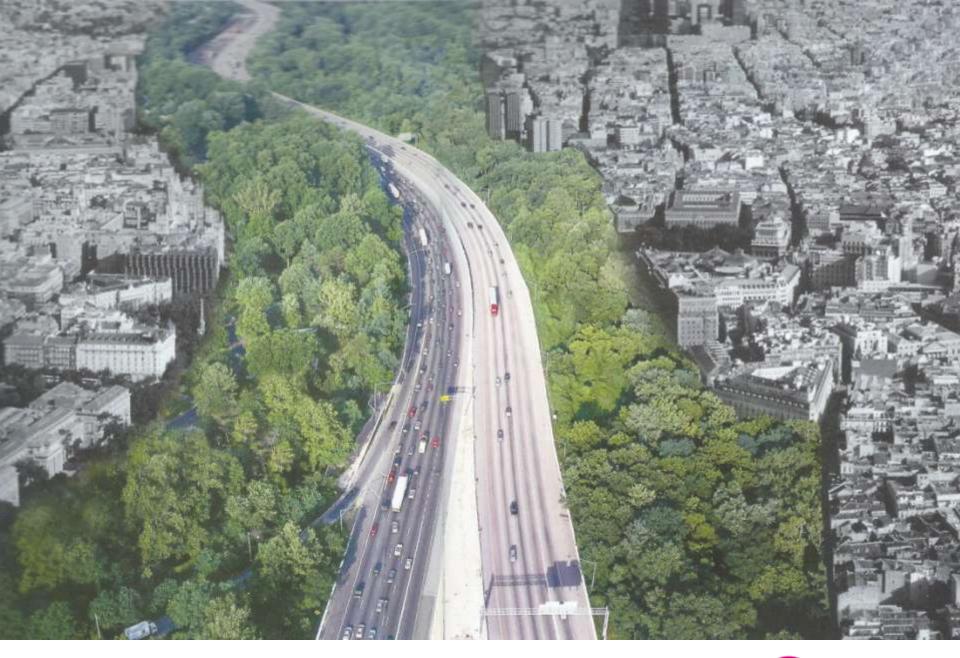






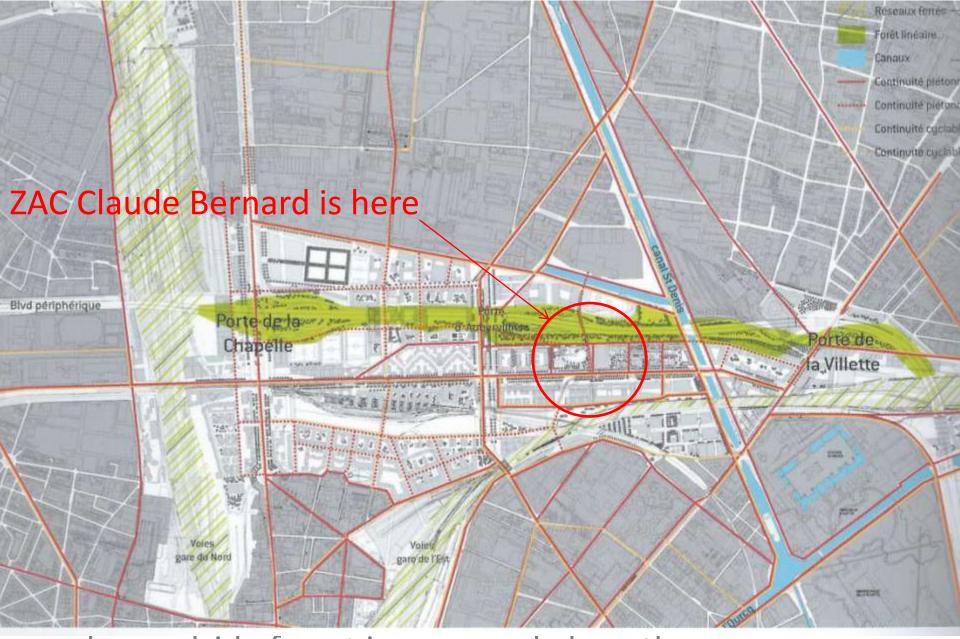
Offices shield housing from the motorway





...and a roadside forest is proposed





...and a roadside forest is proposed along the peripherique





An old people's care home forms part of the mix urbed



Success key points:

- BNPP RE : A unique business model aiming at meeting our Clients' needs through six business lines :
 - Property Development
 - Transaction
 - Consulting
 - Valuation
 - Property Management
 - Investment Management
- Confident relationship between Investors, Property Developer and Tenant
 - Acting parties Involvement des parties all along the project time schedule
- Anticipation, Stakes Awareness, Listen and Analysis Capacity of the BNPPI Team regarding the Investors and Tenant's requirements
- Permanent Dialogue within the BNPPI Team (Project Management / Site Management) during the Construction Program sequences
- Work achievement by means of separated trades contractors, insuring a Time, Cost and Quality control.







KEY LESSONS:

- 1. Municipal leadership
- 2. Advance infrastructure
- Integrated and proactive development planning (Amenagement plus Urbanisme)
- 4. Public development agencies and pragmatic partnerships
- 5. Concerted investment in priority areas
- 6. Intelligent procurement and development frameworks
- 7. Urban greening and 'open blocks'

RECOMENDATIONS:

- 1. Set up a development agency
- 2. Raise long term debt
- 3. Engage communities imaginatively



Isterlitz, la gare dans la ville...

SEMAPA

ean-Marie Duthilleul Ateliers Jean Nouvel] [Michel Desvigne] nerces (Bérénice) ouvrage : [SEMAPA-SNCF]

. Le pôle multimodal de transport au sein de la Halle.

La halle, joyau de la gare d'Austerlitz est libérée des constructions existantes, les façades intérieures et l'embarcadère d'Orléans sont restaurés. La halle devient le centre des échanges entre tous les modes de transports (SNCF et RATP)

La gare s'ouvre sur le guartier

Devant l'embarcadere d'Ortéans le site est reconfigure. Un jeu de rampes et d'escaliers relie la cour de la gare aux quais d'Austerlitz, au pont Charles de Gaulle et à l'avenue Pierre Mendes France.







Côté museum, un nouvel îlot urbain Cet ensemble immobilier accueille autour d'un jardin intérieur des bureaux, un théâtre, des commerces et des services SNCF. L'îlot recompose le quartier dans le respect de la morphologie des bâtiments du 17 ···· siècle [la Pitié-Salpētrière] et du 19 ···· (la Halle de la gare).

Une composition paysagère Le square Marie Curie agrandi met en valeur la totalité de la facade historique de l'hôpital de la Pitie-Salpétrière.

du mardi au samedi



PARIS RIVE GAUCHI
www.parisrivegauche.com



1. Set up a development agency (SEMAPA, Paris Rive Gauche)





2a. Raise long term debt (*Mixed use developments* are expected to provide more housing in return for office permits, St Denis, Paris)





CAISSE DES DEPOTS ET CONSIGNATIONS PARIS, FRANCE



2b. Raise long term debt: Caisse des Dèpôts, France





3. Engage communities imaginatively *Rent to buy, St Denis, Paris*



We would like to credit the following individuals for the images included within this slides-show:

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